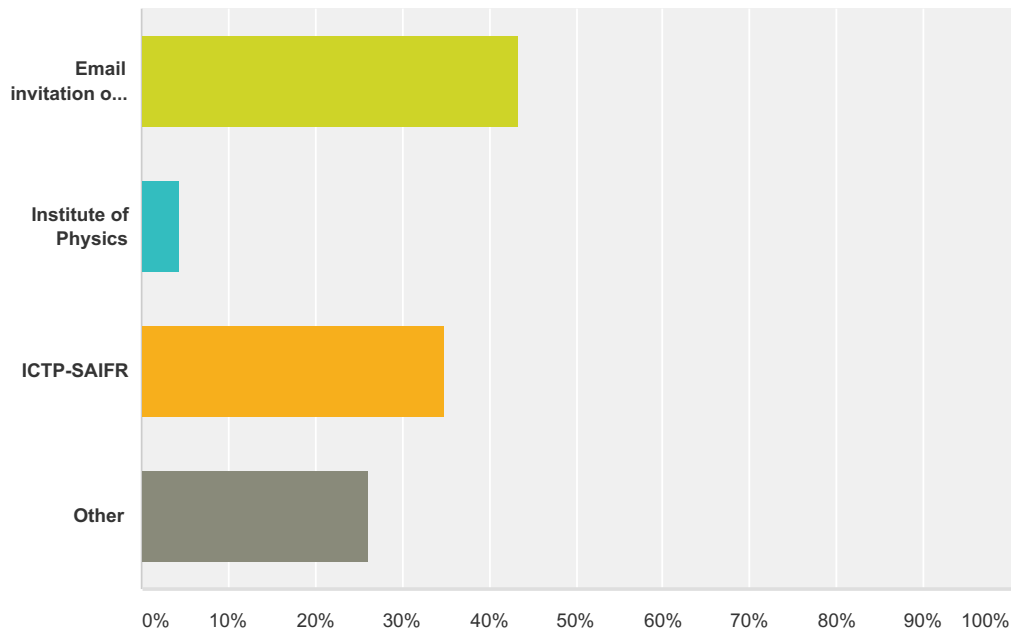


Q1 How did you find out about the entrepreneurship workshop?

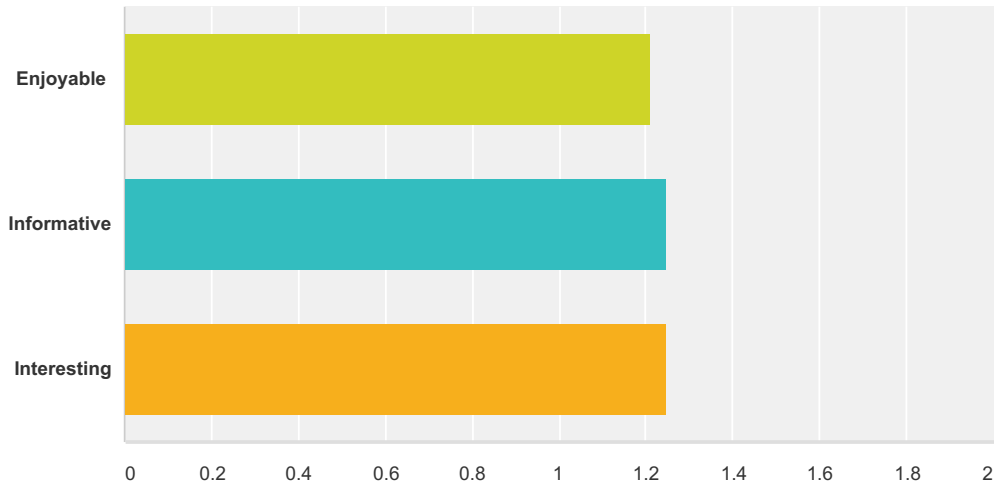
Answered: 23 Skipped: 3



Answer Choices	Responses
Email invitation or flyer	43.48% 10
Institute of Physics	4.35% 1
ICTP-SAIFR	34.78% 8
Other	26.09% 6
Total Respondents: 23	

Q2 Was the entrepreneurship workshop:

Answered: 24 Skipped: 2



	Very	Somewhat	Not at all	Total	Weighted Average
Enjoyable	79.17% 19	20.83% 5	0.00% 0	24	1.21
Informative	75.00% 18	25.00% 6	0.00% 0	24	1.25
Interesting	75.00% 18	25.00% 6	0.00% 0	24	1.25

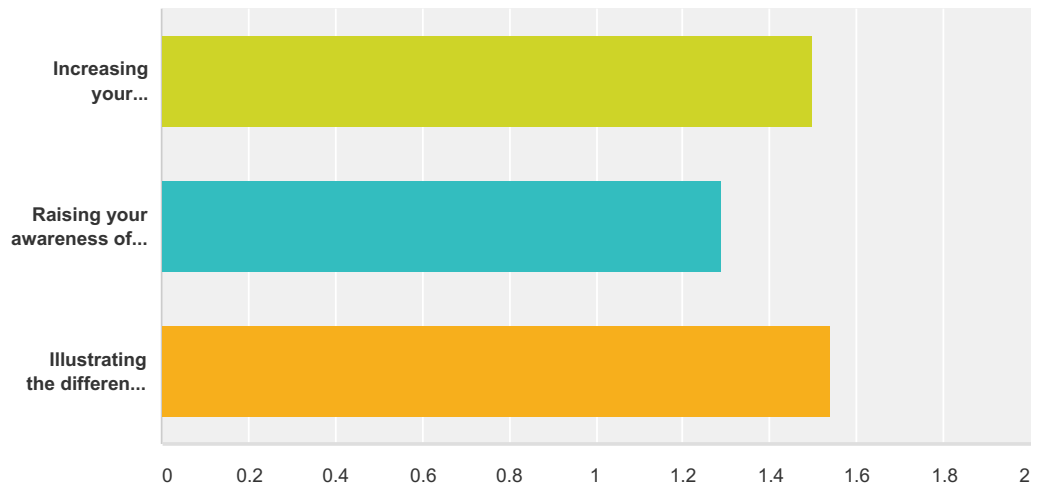
Q3 Please provide examples relating to question two.

Answered: 19 Skipped: 7

#	Responses	Date
1	It is good and important to show how an idea can actually become a reality. However, I would have preferred that we work with actual problems, not something that we just thought at the moment.	11/4/2016 2:29 PM
2	The workshop addressed important issues such as finances and Brazilian patent law. The group activities were a nice opportunity to work together with amazing people. It was hard work, but also fun.	11/1/2016 12:29 PM
3	I found the lectures very motivating examples of life, interaction with different groups provided us with us with pleasant moments and knowledge sharing	10/31/2016 3:42 PM
4	I was expecting more detail in the finance and economical part of the workshop	10/26/2016 3:14 PM
5	Speak complete and dense	10/24/2016 7:15 PM
6	The presentations were very diluted with lesser information and not concrete examples. Some talks were not very well prepared making thus the participants rapidly lose interest.	10/24/2016 12:53 AM
7	Learning the X's and O's of opening a R&D company was really informative and the Global networking made among the participants was very interesting.	10/23/2016 7:33 PM
8	I learned a lot about how entrepreneurship works and about successful business	10/21/2016 5:27 PM
9	The workshop was very informative about patents, business models, entrepreneur skills, but the financial information was a little vague for me.	10/21/2016 4:50 PM
10	This is important the vision about research and entrepreneurship	10/21/2016 3:09 PM
11	Every single lecturer used his/her presentation to promote his/her company in excess.	10/21/2016 2:58 PM
12	Fundings and Grants by FAPESP; Tools for financial estimations; Tools for intellectual property; Legal contracts and agreements; Evaluating the Technology Readiness Level (TRL)	10/21/2016 2:58 PM
13	The group projects/exercises were really great since we had the chance to work with lots of different people with different backgrounds. Also, the majority of the talks were enthusiastic and very interesting and I think I've learned a lot in this past week.	10/21/2016 2:53 PM
14	The people were very enjoyable. The presentations were also very informative and interesting, but the time of the event is too little to absorb all the knowledge. But, the time may not be a problem because if you really want to learn you will use the contacts made on the event.	10/21/2016 2:52 PM
15	I can know how the Research can be help by investments of industry, for instance.	10/21/2016 2:48 PM
16	It was amazing opportunity to understand how to improve our pitch to investors	10/21/2016 2:46 PM
17	Personal experiences of the speakers and the project.	10/21/2016 12:01 PM
18	Could be better if for the workshop could be present more practical examples or study case, resolving for the moderator	10/20/2016 3:47 PM
19	Excellent Speakers. great hospitality	10/20/2016 2:15 PM

Q4 How successful do you feel we were in achieving the following aims?

Answered: 24 Skipped: 2



	Very successful	Somewhat successful	Not successful	Total	Weighted Average
Increasing your understanding of entrepreneurial skills	50.00% 12	50.00% 12	0.00% 0	24	1.50
Raising your awareness of the considerations that need to be made when starting a business	70.83% 17	29.17% 7	0.00% 0	24	1.29
Illustrating the different possibilities of starting your own business	58.33% 14	29.17% 7	12.50% 3	24	1.54

Q5 What two things did you enjoy most about the entrepreneurship workshop?

Answered: 24 Skipped: 2

Answer Choices	Responses	
1.	100.00%	24
2.	95.83%	23

#	1.	Date
1	The lessons	11/4/2016 2:29 PM
2	Getting to know the difference between a hi-tech company and a regular company	11/4/2016 12:17 AM
3	The possibility of working on a project from the beginning and consider all the topics discussed through the week	11/1/2016 12:29 PM
4	Learn from great teachers	10/31/2016 3:42 PM
5	The interaction between all the speakers and the participants, and the promotion of the interaction between the participants	10/26/2016 3:14 PM
6	Peoples present	10/24/2016 7:15 PM
7	The importance of financial point of view in our business	10/24/2016 1:33 PM
8	Exposition to new information	10/24/2016 12:53 AM
9	Group Activities	10/23/2016 7:33 PM
10	mentors high motivated	10/21/2016 6:01 PM
11	Real Examples	10/21/2016 5:27 PM
12	The development of the group project.	10/21/2016 4:50 PM
13	Speakers with practical and real experience in entrepreneurship and startups.	10/21/2016 3:33 PM
14	The work in grup	10/21/2016 3:09 PM
15	Multidisciplinary fields	10/21/2016 2:58 PM
16	Doing a Pitch	10/21/2016 2:58 PM
17	Richard Brook's seminars/talks	10/21/2016 2:53 PM
18	Opportunity to upgrade my skills on pitching	10/21/2016 2:52 PM
19	The atmosphere in the institute	10/21/2016 2:48 PM
20	the final pitch	10/21/2016 2:46 PM
21	the entrepreneurs that share their experience	10/21/2016 12:01 PM
22	The interrelation directly with the speakers	10/21/2016 2:57 AM
23	The collaboration work	10/20/2016 3:47 PM
24	Comfortable and friendly atmosphere	10/20/2016 2:15 PM
#	2.	Date
1	Some of the talks of people that have been succesful in the entrepreneurship	11/4/2016 2:29 PM
2	Getting to know cases of success and common mistakes when starting a business	11/4/2016 12:17 AM
3	Networking with interesting people	11/1/2016 12:29 PM
4	Meet top professionals with common goals	10/31/2016 3:42 PM
5	Learn about the communication and presentation skills	10/26/2016 3:14 PM
6	Quality of information	10/24/2016 7:15 PM

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7	To analyse the way to show our business idea for investors	10/24/2016 1:33 PM
8	Networking and presentations from actual business people	10/24/2016 12:53 AM
9	Interaction with speakers	10/23/2016 7:33 PM
10	great local support	10/21/2016 6:01 PM
11	Different points showed that need attention to get a new business	10/21/2016 5:27 PM
12	The relationship with entrepreneur mind kind of people.	10/21/2016 4:50 PM
13	Hands on about process to exploit technologies developed in the academia and open startups.	10/21/2016 3:33 PM
14	The vision about research and bussines	10/21/2016 3:09 PM
15	Lecturer's experience from multiple countries	10/21/2016 2:58 PM
16	How to build a team based on personal skills	10/21/2016 2:58 PM
17	The group project - presentations	10/21/2016 2:53 PM
18	Development of financial skills and estimations	10/21/2016 2:52 PM
19	The speakers	10/21/2016 2:48 PM
20	the exercise groups	10/21/2016 2:46 PM
21	project	10/21/2016 12:01 PM
22	The examples of his sucess and Life development	10/21/2016 2:57 AM
23	speakers are very friendly and intellectual	10/20/2016 2:15 PM

Q6 What sessions would you remove or reduce in the programme to allow more time for project work?

Answered: 17 Skipped: 9

Answer Choices	Responses	
1.	100.00%	17
2.	29.41%	5
3.	5.88%	1

#	1.	Date
1	Some of the talks	11/4/2016 2:29 PM
2	Intellectual property was not very useful (but I think it was because I do not speak portuguese)	11/4/2016 12:17 AM
3	Creative protagonism: navigating future challenges	11/1/2016 12:29 PM
4	the IP property in Brazil	10/26/2016 3:14 PM
5	I don't remove, but reduce time, asking for speakers be more focused	10/24/2016 7:15 PM
6	Many lectures about the entrepreneurship theory, just one lecture about this is enough	10/24/2016 1:33 PM
7	I would rather prefer the same sessions shrunk	10/24/2016 12:53 AM
8	Reduce the "from idea to product" lectures	10/23/2016 7:33 PM
9	Some of the group exercises.	10/21/2016 4:50 PM
10	None	10/21/2016 3:33 PM
11	IP	10/21/2016 3:09 PM
12	Creative Protagonism - Day 3	10/21/2016 2:58 PM
13	Sessions where the presenter does not have english fluency	10/21/2016 2:53 PM
14	Anyone	10/21/2016 2:48 PM
15	nothing	10/21/2016 2:46 PM
16	none	10/21/2016 12:01 PM
17	Very less time for project so increase days or give some more time	10/20/2016 2:15 PM

#	2.	Date
1	Local entrepreneurs/ innovators	11/1/2016 12:29 PM
2	The local entrepreneurs/ innovators must be in English or should be removed	10/26/2016 3:14 PM
3	Increase the amount of time (not sessions, just give us more time in the sessions) to work in group	10/21/2016 2:53 PM
4	nothing	10/21/2016 2:46 PM
5	need some more presentation for accounting and finance	10/20/2016 2:15 PM

#	3.	Date
1	nothing	10/21/2016 2:46 PM

Q7 What might you do differently as a result of this workshop?

Answered: 22 Skipped: 4

#	Responses	Date
1	Talk more with the people having concrete problems in the field, from business and government.	11/4/2016 2:29 PM
2	I would increase the hours of financial analysis.	11/4/2016 12:17 AM
3	I have friends who are working in start ups. I will ask them a lot of questions about their jobs. Also, I will pay more attention to entrepreneurship initiatives in Brazil, regardless of which institution is promoting it.	11/1/2016 12:29 PM
4	Maybe another event that focuses solely on the development of financial skills	10/31/2016 3:42 PM
5	Think different in the business opportunities offered by the daily actions	10/26/2016 3:14 PM
6	To analyse the product value and its importance in the market before developing the business idea	10/24/2016 1:33 PM
7	Probably abandon my future entrepreneurial projects.	10/24/2016 12:53 AM
8	I might take my talents to an existing company before opening mine	10/23/2016 7:33 PM
9	More experience like ceo	10/21/2016 6:01 PM
10	More time to group projects	10/21/2016 5:27 PM
11	I changed my mind about my research in relation to the patent and setting up a possible start-up.	10/21/2016 4:50 PM
12	I will discuss Design Thinking and Prototyping Business Models	10/21/2016 3:33 PM
13	The maior time about finance, becuase is very hard understand this part	10/21/2016 3:09 PM
14	Wider overview of business planning	10/21/2016 2:58 PM
15	More time for work in Pitch Project.	10/21/2016 2:58 PM
16	I can't think anything	10/21/2016 2:53 PM
17	Start to try to find investments for my Research.	10/21/2016 2:48 PM
18	nothing	10/21/2016 2:46 PM
19	I will evaluate differently the risks and possibilities	10/21/2016 12:01 PM
20	The knowledge and interlocutor with the assistens and speakers was very interesting	10/21/2016 2:57 AM
21	Calculate budget for new entrepreneurial	10/20/2016 3:47 PM
22	I don't know right now	10/20/2016 2:15 PM

Q8 What do you feel you learnt about entrepreneurial skills throughout the week?

Answered: 23 Skipped: 3

#	Responses	Date
1	That there is a clear path that can be followed	11/4/2016 2:29 PM
2	The characteristics of a hi-tech start-up company	11/4/2016 12:17 AM
3	Regarding the things I need to know before opening a business (finances, law, etc.), I have to contact people and seek for help, learn from their experience. Otherwise, I will make too many mistakes and use all my resources taking care of them.	11/1/2016 12:29 PM
4	it is necessary to take risks, we can learn from mistakes, it is wise to consider the experience of other entrepreneurs, it is very important to make a search of existing patents before starting an enterprise, a study of market awareness can make a difference. An interdisciplinary team perhaps works better	10/31/2016 3:42 PM
5	The way how I should speak to an investor and the critical things that should be presented in an investment pitch	10/26/2016 3:14 PM
6	I learn more about science and technology	10/24/2016 7:15 PM
7	financial analysis of business and marketing	10/24/2016 1:33 PM
8	That there are gazillions of barriers a scientist needs to overcome in order to be entrepreneur. Failure is more likely than success.	10/24/2016 12:53 AM
9	More confidence, tools and methodology to encrease my management skill and teaching skills	10/21/2016 6:01 PM
10	Market research	10/21/2016 5:27 PM
11	During the workshop, I learnt the skills that need work and the informations will be very useful to study how to start my own business.	10/21/2016 4:50 PM
12	Motivation, enthusiasm,	10/21/2016 3:33 PM
13	The week were very good. Now I have a new vison about entrepreneurial, and my skills are necessary the improve for bussines	10/21/2016 3:09 PM
14	You've to plan everything regarding financial- and marketing-related considerations, not only technical stuff (as we tend to do the most)	10/21/2016 2:58 PM
15	How to build a strong team for starting a business; improve financial skills and tools like CashFlow	10/21/2016 2:58 PM
16	I've learnt how to really prepare when starting a business, which factor I should take into consideration so that my product/company can be a success. Moreover, I've learnt that opening a company is really tough, it requires A LOT of work.	10/21/2016 2:53 PM
17	Pitch presentations and group work	10/21/2016 2:52 PM
18	I need to learn more, for me was a introduction.	10/21/2016 2:48 PM
19	how to present pitch and what are important to do to improve it	10/21/2016 2:46 PM
20	Not to focus only in the idea	10/21/2016 12:01 PM
21	The knowledge without clarity of mind and focus not give a way for suces.	10/21/2016 2:57 AM
22	financial skills	10/20/2016 3:47 PM
23	Yes i learned the most important things like how to start your company or how to implement your idea into business	10/20/2016 2:15 PM