

# Wisdom of crowds: fact or fake?

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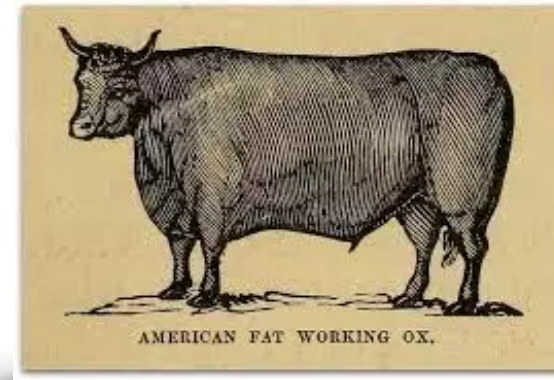
## Vox populi

*"In these democratic days, any investigation into the trustworthiness and peculiarities of popular judgments is of interest. The material about to be discussed refers to a small matter, but is much to the point."*



Francis Galton and Karl Pearson (1909)

## West of England Fat Stock and Poultry Exhibition Plymouth



weight?

$$G = 545 \text{ kg}$$

$$\langle g \rangle = 542 \text{ kg}$$

## 787 valid tickets

1180	266 - 270
1	271 - 279
2	280 - 286
3	287 - 292
4	293 - 295
5	296 - 298
6	299 - 306
7	307 - 311
8	312 - 314
9	315 - 322
1190	323 - 330
1	331 - 334
2	335 - 339
3	340 - 348
4	349 - 350
5	351 - 352
6	
7	353 - 354
8	
9	354 - 355

True weight  
1000  
1000  
2100  
1191

*"the middle-most estimate is 1207 lb., and the weight of the dressed ox proved to be 1198 lb.; so the vox populi was in this case 9 lb., or 0.8 per cent of the whole weight too high." \**

*"This result is, I think, more creditable to the trustworthiness of a democratic judgment than might have been expected."*

\* use of the arithmetic mean gives 1196 lb, i.e., an error of 0.2%.

It is a mystery!

2004

A NEW YORK TIMES BUSINESS BESTSELLER

"As entertaining and thought-provoking as *The Tipping Point* by Malcolm Gladwell. . . . *The Wisdom of Crowds* ranges far and wide."  
—*The Boston Globe*

# THE WISDOM OF CROWDS

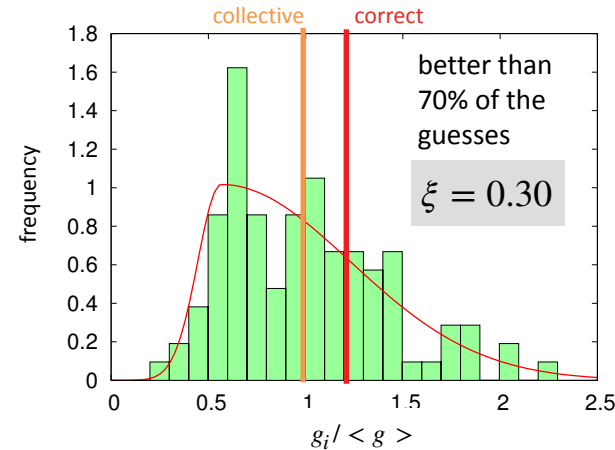
JAMES SUROWIECKI

WITH A NEW AFTERWORD BY THE AUTHOR



The wisdom of crowds is the idea that the collective beats all individuals or, at least, most of them.

WC experiment = distribution of guesses

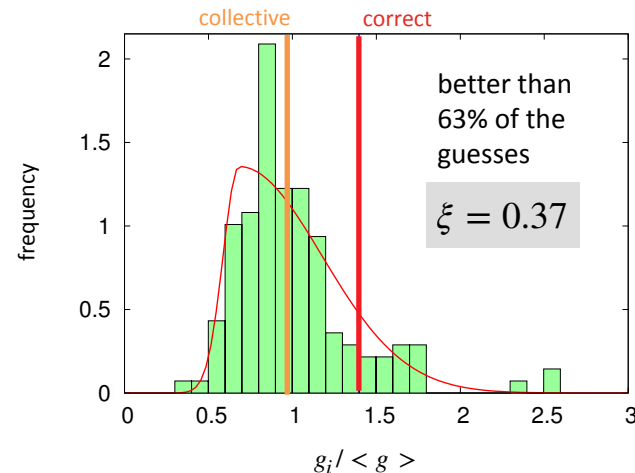


how many candies?



$G = 636$

$\langle g \rangle = 531$



how many pages?



$G = 784$

$\langle g \rangle = 560$

$g_i$

guess of individual  $i = 1, \dots, N$

$G$

true value

$\xi$

fraction of guesses that are better than the collective's

$$\langle g \rangle = \frac{1}{N} \sum_i g_i$$

collective guess

Survey of

# PROFESSIONAL FORECASTERS

Federal Reserve Bank  
of Philadelphia

<https://www.philadelphiafed.org/research-and-data/real-time-center/survey-of-professional-forecasters>

a typical experiment for the NGDP index

$g_i$  guess of individual  $i = 1, \dots, N$

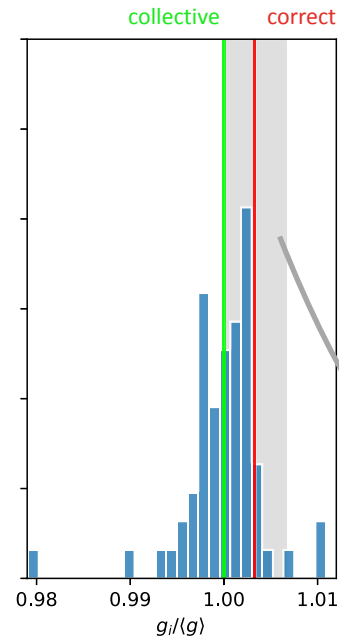
$\langle g \rangle = \frac{1}{N} \sum_i g_i$  collective guess

$G$  true value



$\xi$

fraction of guesses  
that are better than  
the collective's



Quarterly projections of a  
variety of economic indicators  
since 1968.

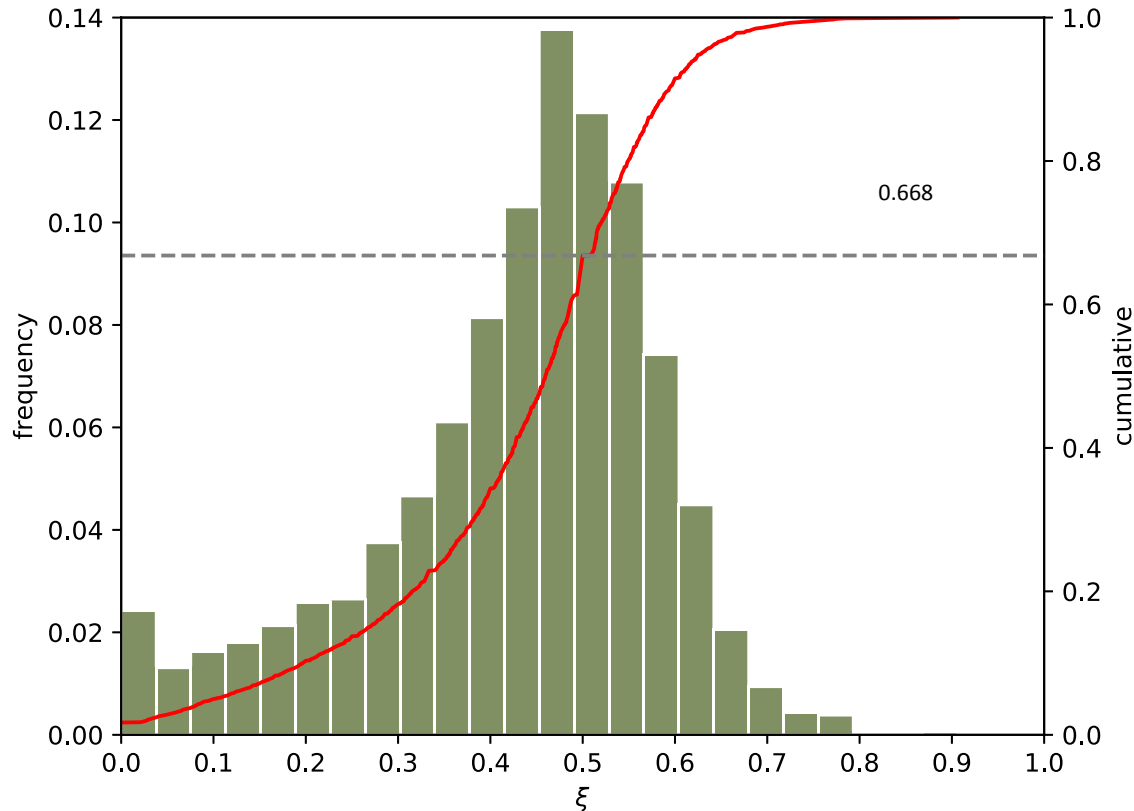
$9 \leq N \leq 87$

8650 forecast experiments

$\xi = 0.43$

## Result

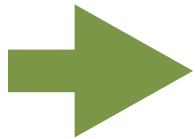
The wisdom of crowds is the idea that the collective beats all individuals or, at least, most of them.



- for each experiment, say  $k$ , compute the fraction of guesses that are better than the collective's.

$$\xi_k \in [0,1] \quad k = 1, \dots, 8650$$

- count the number of experiments for which  $\xi_k \in [\xi, \xi + \Delta\xi]$
- frequency is that count divided by the total number of experiments 8650



The collective guess was superior to the guesses of the **majority** of the individuals in 66.8% of the experiments ( $\xi \leq 1/2$ ).

WC is not present in 33% of the experiments!

The collective guess was superior to the guesses of all individuals in 1.7% of the experiments only ( $\xi = 0$ ).

go for the experts!

**The wisdom of crowds is the idea that the collective beats all individuals or, at least, most of them.**

**Wisdom of crowds is most likely a product of the selective attention fallacy.**